



Job Description: Consultant – Energy & Resource Management

Reports to: Head of Industrial Energy Resource Management
Location: Option of Overmoor (Corsham near Bath) or Chorley

Introduction:

Verco is an award winning employee owned energy consultancy. We work with Governments designing energy efficiency policy and work with industry leaders on their pressing energy and resource management challenges. We provide a wide range of reporting, compliance and energy management services using our proprietary software Carbon Desktop™, in conjunction with an experienced consultancy team and combined with latest data analytics.

Overall Role Purpose:

The job exists to deliver a range of profitable energy and water management consultancy services to Verco's manufacturing and other energy intensive clients. These will include onsite energy auditing, group programme support and implementing Verco's proprietary energy management software Carbon Desktop and associated systems such as automatic metering.

Primary Responsibilities:

1. Project Management: Manage relatively simple energy and water reduction projects or work streams within large programmes concurrently ensuring the successful delivery to the client on time, to quality and within an agreed budget.
2. Technical input
 - a) To provide technical input to projects.
 - b) To contribute to the delivery of energy and water reduction audits at manufacturing sites with particular focus in the food and drink sector.
 - c) To work with sites to develop metering and data collection solutions that are supported by Verco's proprietary Carbon Desktop Software.
3. Business development and proposal writing: Become first point of contact with a number of sites and be responsive to their needs and identify areas where Verco's wider service offerings may be appropriate. Support more senior members of the team in targeted business development activities such as writing proposals and/or delivering technical webinars.
4. Client management: To maintain strong relationships with existing clients with the expectation of maintaining and, where possible, increasing revenues from key accounts.

5. Operational: To provide timely responses to operational needs including (but not limited to) time-sheeting, invoicing, reviews, project management information, health & safety etc.

As a consultant there will also be an expectation to participate in knowledge sharing activities.

Profile:

Business Development:	10% of time
Fee earning:	80% of time
Training:	5% of time
Overhead:	5% of time