



Job Description: Junior Consultant – Energy & Resource Management

Reports to: Head of Industrial Energy Resource Management
Location: Option of Overmoor (Corsham near Bath) or Chorley

Introduction:

Verco is an award winning employee owned energy consultancy. We work with Governments designing energy efficiency policy and work with industry leaders on their pressing energy and resource management challenges. We provide a wide range of reporting, compliance and energy management services using our proprietary software Carbon Desktop™, in conjunction with an experienced consultancy team and latest analytics.

Overall Role Purpose:

To support the delivery of energy and water management consultancy services to Verco's manufacturing and energy intensive clients. These will include onsite energy auditing, group programme support and implementing Verco's proprietary energy management software Carbon Desktop™ and associated systems such as automatic metering.

The role represents the entry point within Verco's career structure and the opportunity to develop and demonstrate the capabilities required to perform a full consultancy role within the business.

Training/Personal Development

You will undertake a two-year project-based training programme giving you exposure to:

1. Energy intensive manufacturing processes
2. Site services optimisation
3. Energy Management Software
4. KPI's, benchmarking, environmental and CSR reporting
5. Carbon Management

Over this period, you will also be supported in your career development (i.e. to work towards professional engineer or chartered engineer status) and the potential to progress through to consultancy level within a short time-frame.

International travel will be required for this role.

Primary Responsibilities:

1. Project Management

- To deliver required project inputs according to time, quality and budget requirements. In time, you will take responsibility for project work streams and small-scale consulting projects.

2. Technical input

- Provide technical input to projects.
- Contribute to the delivery of energy and water consumption reduction audits at a wide range of sites, with a specific focus on manufacturing sites within the food and beverage sector.
- Work with sites to develop metering and data collection solutions that are supported by Verco's proprietary Carbon Desktop Software.
- Provide high quality insightful data analysis which supports the ongoing energy management challenges faced by our clients.

3. Business development and proposal writing

- Assist proposal creation through the collation of required information and to provide support to managers and directors in order to achieve individual and sales targets.

4. Client management

- Maintain strong relationships with existing clients through professional interactions.

5. Operational

- Provide timely responses to operational needs including time-sheeting, invoicing, reviews, project management information, health & safety, etc.

Profile:

Project delivery:	80% of time
Training:	10% of time
Overhead:	5% of time
Business Development:	5% of time

Key areas in which the post holder will have the opportunity to gain experience:

1. Engage New Industrial & Large Commercial Clients
 - Complete energy & water reduction scoping audits
 - Formulate ongoing energy management support programmes
 - Engineer practical solutions to industrial problems and opportunities
 - Scale opportunities across multi-site location
 - Prepare proposals and contract for new business

2. Support and Manage ongoing Energy & Water Reduction Programmes
 - Provide onsite technical guidance across all aspects of energy/water consumption
 - Formulate energy reduction implementation plans

3. Implement or improve utility Monitoring & Targeting system
 - Specify new or replacement sub meters
 - Specify and integrate data collection systems
 - Implement management and low level energy reporting
 - Communicate benefits and drive change

4. Project Manage and deliver the following technical surveys
 - Compressed Air Systems
 - Boiler House & Steam Systems
 - Refrigeration
 - Process Plant
 - Heat Recovery Systems
 - CHP