

Person Specification: Senior Consultant

Reports to: Head of Deliver for Zero (Corporates)

Job related attributes	Essential criteria	Desirable criteria
Education, Qualifications & Training	Degree (or equivalent) in engineering	Masters or relevant post-graduate qualification Chartered Engineer status Member of professional institutions such as IChemE, IMechE and EI.
Employment Experience	Experience of: <ul style="list-style-type: none"> - managing complex or multi-client projects - energy management and auditing including onsite deep dive assessments - development of net zero pathways - key account management and new business development - managing bids and delivering proposals to deadlines - Leading and facilitating workshops/seminars 	Commercial experience in securing and negotiating business contracts, and support others to do the same.
Knowledge & Understanding	A sound technical knowledge of energy use in corporates (industrials and manufacturing). Knowledge of: <ul style="list-style-type: none"> - energy management systems (ISO50001) - energy use in industrial systems (refrigeration, compressed air, boilers and steam systems) - Production systems in manufacturing industry - Metering, Monitoring & Targeting - Electrical infrastructure & systems - Process Optimisation - Heat Recovery Systems - Renewable energy - the policy framework within which our energy clients operate such as CCA, ESOS, EUETS, IPC permits 	Knowledge of: <ul style="list-style-type: none"> - energy use in buildings (Boilers, HVAC, lighting, motors and drives, building management systems) - Technology design & implementation - Measurement & verification - DSR and flexibility - Renewable energy technology design and implementation - CHP feasibility & design
Skills / Competencies	<ul style="list-style-type: none"> - High level of competence in the use of IT, including Excel, Word and PowerPoint. - Strong communicator; verbal and written - Proactive and inquisitive approach 	<ul style="list-style-type: none"> - Working knowledge of Microsoft Power BI - Language skills in particular German, Spanish, Italian and Portuguese
Other requirements & attributes	<ul style="list-style-type: none"> - Willingness to travel nationally and internationally to implement projects - Able to present a professional appearance to clients and partners 	Clean UK driving licence